CITY OF BURLINGTON, VERMONT AIRPORT ENTERPRISE FUND

FINANCIAL STATEMENTS

JUNE 30, 2019 AND 2018

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INDEPENDENT AUDITORS' REPORT

102 Perimeter Road Nashua, NH 03063 (603)882-1111 melansonheath.com

To the Board of Commissioners Burlington International Airport City of Burlington, Vermont Additional Offices: Andover, MA Greenfield, MA Manchester, NH Ellsworth, ME

Report on the Financial Statements

We have audited the accompanying financial statements of the Airport Enterprise Fund of the City of Burlington, Vermont (the Fund) as of and for the years ended June 30, 2019 and 2018, as listed in the Table of Contents.

Management's Responsibility for the Financial Statements

The Fund's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

As discussed in Note 1, the financial statements present only the Fund and do not purport to, and do not, present fairly the financial position of the City of Burlington, Vermont as of June 30, 2019 and 2018, and the changes in its financial position and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Airport Enterprise Fund of the City of Burlington, Vermont as of June 30, 2019 and 2018, and the respective changes in financial position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis, and the Pension and OPEB schedules be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the *Governmental Accounting Standards Board*, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with evidence sufficient to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we will also issue our report on our consideration of the City's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Fund's internal control over financial reporting and compliance.

November 22, 2019

Melanson Heath

MANAGEMENT'S DISCUSSION AND ANALYSIS

Within this section of the Burlington International Airport's annual financial report, management provides a narrative discussion and analysis of the financial activities for the year ended June 30, 2019. The Airport's performance is discussed and analyzed within the context of the accompanying financial statements and note disclosures following this section.

Overview of the Financial Statements:

This discussion and analysis is intended to serve as an introduction to the basic financial statements. The basic financial statements include (1) the statement of net position, (2) the statement of revenues, expenses and changes in net position, (3) the statement of cash flows, and (4) notes to financial statements.

The Statement of Net Position is designed to indicate our financial position as of a specific point in time. At June 30, 2019, it shows our net position of \$164,820,148 a change of \$10,359,990 in comparison to the prior year.

The largest portion of net position, \$142,106,111, reflects our net investment in capital assets (e.g., land, buildings, machinery, and equipment); less any related debt used to acquire those assets that is still outstanding. This portion of net position increased \$8,732,169 from the prior year primarily from the acquisition of capital assets from AIP Grants less depreciation expense exceeding the debt service principal payment during the fiscal year.

An additional portion of net position, \$16,648,472, (restricted net position) represents resources that are subject to external restrictions on how they may be used. This portion of net position increased \$2,180,004 from the prior year primarily from the increase in restricted PFC cash balance.

The remaining balance, or unrestricted net position, was \$6,065,565. This portion of net position decreased \$552,183, or 8% from the prior. Please refer to page five for more information on operating revenues and expenses.

The Statement of Revenues, Expenses and Changes in Net Position summarize our operating results and reveals how much, if any, of a profit was earned for the year. As discussed in more detail below, our change in net position for June 30, 2019 was \$10,359,990. There are two significant components of this increase. The first is the net income before capital contributions of \$193,283. The second component is the recognition of the capital contributions received from the Federal Aviation Administration (FAA) and the State of Vermont for capital improvement of \$10,166,707. Collectively, these two components account for the net increase in Net Position.

The Statement of Cash Flows provides information about cash receipts and cash payments during the accounting period. It also provides information about investing and financing activities for the same period. A review of our Statement of Cash Flows indicates that cash receipts from operating activities plus PFC revenues adequately covered our debt service principal and interest in fiscal year 2019.

Financial Highlights:

The following is a summary of condensed financial data for the current and prior two fiscal years.

Summary of Net	Posit	tion (000s)				
		<u>2019</u>		<u>2018</u>		<u>2017</u>
Assets:						
Current and other assets	\$	33,462	\$	36,162 160,370	\$	27,608
Capital assets	•	175,897	•	169,370	-	160,243
Total assets Deferred outflows of resources		209,359 709		205,532 827		187,851
Total assets and deferred	•		¢.		-	1,480
outflows of resources	Φ:	210,068	\$	206,359	\$_	189,331
Liabilities:						
Current and other liabilities Long term liabilities	\$	6,224 38,259	\$	9,741 41,328	\$_	7,701 40,974
Total liabilities		44,483		51,069		48,675
Deferred inflows of resources		765		830		197
Net position:						
Net investment in capital assets Restricted		142,106 16,648		133,374 14,468		120,404 14,151
Unrestricted		6,066		6,618		5,904
Total net position	•	164,820	•	154,460	-	140,459
Total liabilities, deferred inflows	-		•		-	
of resources and net position	\$	210,068	\$	206,359	\$_	189,331
Summary of Changes in	n Ne	t Position (000	s)		
		<u>2019</u>		<u>2018</u>		<u>2017</u>
Operating revenues	\$	19,288	\$	18,736	\$	16,389
Operating expenses		(21,904)		(20,267)	-	(18,709)
Operating (loss)		(2,616)		(1,531)		(2,320)
Nonoperating revenues (expenses) Other revenue		4 627		2 101		2 000
Other revenue Other expense		4,627 (1,818)		3,191 (1,875)		2,980 (1,948)
Total nonoperating revenues	•	2,809	•	1,316	-	1,032
Net income (loss) before capital contributions	-	193	•	(215)	-	(1,288)
Capital contributions - grant		10,167		14,182		10,434
Change in net position	-	10,360	•	13,967	-	9,146
Beginning net position, as restated		154,460		140,493		131,313
Ending net position	\$	164,820	\$	154,460	\$	140,459
					-	

Fiscal year 2017 amounts were not restated as the Fund has elected to appy GASB 75 prospectively.

Operating revenues changed by \$551,831 in 2019, an increase of 2.95%. Reasons for this change can be found in the Revenues section of this MD&A.

Operating expenses changed by \$1,637,015 in 2019, an increase of 8.08%. This change is mostly attributed to higher repair and maintenance costs, property repairs, runway de-icer, and consultants. In addition, the Airport spent nearly \$1.1 million on runway repairs which are being reimbursed 100% under the Military Construction National Guard Grant agreement (reported as nonoperating grant).

Capital Assets:

<u>Capital Assets</u> - Net capital assets changed by \$6,527,375 in 2019, the difference between current year additions, net of CIP reclassification of \$12,465,224 and annual depreciation expense of \$5,937,839.

Significant capital asset additions in the current year include:

- \$5,945,448 Taxiway gulf phase 1
 \$1,898,315 Air carrier apron phase 4
 \$993,260 Quick turnaround facility
 \$750,743 Parking access revenue control
 \$610,327 Taxiway gulf phase 2
- \$453,453 Air carrier apron phase 5&6

Additional information on capital assets can be found in the Notes to the Financial Statements.

Long-term Debt:

<u>Long-term Debt</u> - At the end of the current fiscal year, total bonded debt outstanding, including unamortized premiums, was \$31,716,829, all of which was backed by the full faith and credit of the government.

On May 22, 2018, Moody's Investors Service (Moody's) upgraded the airport's bond rating from Baa3 to Baa2. The upgrade to Baa2 reflects continued improvement in liquidity and stability in debt service coverage, combined with a strengthen cost recovery framework following the adoption of a five-year airline agreement that is residual in natured and provides for a 1.5X Debt Service Coverage Ratio and 200 days cash on hand. On May 21, 2019, Moody's affirmed the Baa2 rating and stable outlook.

Likewise, on September 19, 2018, Fitch Ratings upgraded the airport's bond rating from BBB to BBB with a stable outlook. On September 29, 2019, Fitch affirmed the BBB rating and outlook.

Additional information on long-term debt can be found in the Notes to the Financial Statements.

Historical Airport Operating and Financial Performance

The City accounts for the financial operations of the Airport as an Enterprise Fund. On an annual basis, the Airport has historically generated Revenues sufficient to pay its Operating Expenses, to meet its Bond Debt Service and to fund a portion of its capital expenses. In Fiscal Years 2013 through 2019, the Airport satisfied its Rate Covenant under the Resolution. The Rate Covenant requires the Airport to generate annual Revenues, net of Operating Expenses, of no less than 1.25

times Debt Service, and sufficient to meet all funding requirements for the Funds and Accounts under the Resolution. The City has paid all Bond Debt Service and capital lease obligations timely and in full. See "Recent Financial Performance" herein.

Revenues

The Airport derives its Revenues from a variety of sources, including terminal revenues, parking, landing fees, car rentals, concessions and rentals of buildings and grounds. It has also applied for and been granted permission by the FAA to charge and collect PFCs for qualified capital expenditures and certain debt service.

The following table shows each of these revenue items since fiscal year 2015:

Historical Revenues (000s)	Fiscal Year Ended June 30									
		<u>2015</u>		2016		<u>2017</u>		<u>2018</u>		<u>2019</u>
Airline Revenues										
Terminal Revenues	\$	2,447	\$	2,619	\$	2,331	\$	2,787	\$	2,420
Landing Fee Revenues		1,630		1,671		1,721		1,921		1,890
Airline Surplus	_	-		-		-		690		536
Total Airline Revenues		4,077		4,290		4,052		5,398		4,846
Non-Airlines Revenues										
Parking Lot/Garage		5,742		5,407		5,488		5,852		6,409
Car Rental Concessions		2,114		1,911		2,048		2,237		2,539
Terminal Concessions		670		654		644		672		737
Terminal Non-Airline Rent		578		580		599		608		622
Building and Ground Rent		1,329		1,274		1,238		1,502		1,488
Other Non-Airline Revenues	_	919		958		1,036		1,148		1,162
Total Non-Airline Operating Revenues	_	11,352		10,784		11,053		12,019		12,957
CFC Revenues	_	1,211		1,229		1,283		1,319		1,485
Total Operating Revenues	\$_	16,640	\$	16,303	\$	16,388	\$	18,736	\$	19,288
Y-O-Y Operating revenue Growth	-		- =	-2.0%		0.5%		14.3%		2.9%
PFC Revenues	\$_	2,391	\$_	2,321	\$	2,378	\$_	2,535	\$	2,763

Terminal Revenues and Landing Fees

Terminal revenues and landing fees are paid by the airlines that operate at the Airport. Such fees are calculated pursuant to an Airport Airline Agreement. The Airport has established five airport cost centers in order to fairly allocate Airport operating costs among the airlines and other tenants. The Airlines signed the new Airline Agreement during FY 2017. American Airlines, United, Delta, and Jet Blue all signed the Agreement and are considered signatory Airlines. The new Airline Agreement, which is a residual method contract, outlines the airline rates and charges methodology which are in effect from July 1, 2016 through June 30, 2021. This new five-year residual airline agreement provides strong and timely cost recovery.

Due to the new methodology within the Airline Agreement, the end of year true-up resulted in an Airline revenue surplus. Negotiated into the agreement is the requirement that the airport debt coverage ratio will be 1.5X of Debt Service. If the Airport debt coverage ratio exceeds 1.5X at year end, starting with Fiscal Year 2017, a credit will be issued back to the Airlines. If the Airport has less than 200 days cash on hand, only 50% of any overpayments will be due back to the airlines. Fiscal year 2019 surplus is \$535,577. Fiscal year 2018 airline revenues recognized fiscal year 2018 and 2017 surpluses as a result of the true-up resulting in airline revenues showing 16% increase from the prior year, as \$689,720 relates to surpluses (\$572,162 for FY17 and \$117,558 for FY18). The surplus from fiscal year 2018 and 2017 of \$117,558 and 572,162, respectively, was retained by the Airport and used for various projects benefiting the airlines and approved by the airlines. The Airport is in discussion with the Airlines regarding the allocation of the fiscal year 2019 surplus of \$535,577. As of the date of this report, the Airlines verbally agreed to let the Airport retain FY19 surplus and are in the process of signing Majority Interest Letters. Terminal and landing fee revenue represented approximately 25% of the Airport's total revenue in fiscal year 2019.

Parking

The City has made substantial investments since 2009 to expand parking capacity and to connect the north garage to the Airport with an enclosed second story walkway.

Current parking fees in the garage are \$12 per day. Parking revenues represented approximately 33% of the Airport's total Operating Revenue in Fiscal Year 2019, with an increase of 8.7% from the previous year.

Car Rental Facilities

Car rental revenues represented approximately 13.2% of the Airport's total Operating Revenue in Fiscal Year 2019. Car rental revenues increased 13.5% from the previous year. Car rental facilities occupy office and counter space within the terminal building adjacent to the luggage receiving area. The car rentals had a minimum annual revenue guarantee (MAG) of approximately \$1.96 million in Fiscal Year 2019. The rental car companies have generated more revenue than the guaranteed minimum. In Fiscal Year 2019, the rental car companies generated Revenues to the airport approximately \$581,000 above the MAG. In the fall of 2015, the Airport finalized car rental concession agreements with Avis/Budget, Hertz, Dollar, Enterprise, National/Alamo, which are in effect through June 30, 2020.

In addition to terminal space, the rental car companies also occupy the second floor north of the parking garage and an onsite car wash facility immediately north of the FAA Control Tower. The Airport imposes a \$4 per day CFC on each car rental transaction, which resulted in approximately \$1.48 million in revenue during Fiscal Year 2019. \$626,815 of the collected CFCs were utilized to support the Debt Service allocable to the parking garage expansion and operating expenses of the garage per the car rental agreements. The City has allocated the remaining \$857,937 of the CFC charges collected to design costs and future construction of a consolidated car wash/return facility to replace the existing facility. This new facility will also provide the airport with an opportunity for an additional revenue stream in the form of land lease and potentially transactions fees once it is constructed.

Terminal Concessions

Terminal concessions, such as food vendors Skinny Pancake, and gift/necessities vendors, such as Hudson News and other similar establishments, provide a variety of services for passengers, visitors, and employees at the Airport. Skinny Pancake, a local restaurant with three locations at the Airport, and newly expanded Hudson News facilities opened in Fiscal Year 2013. Food concession revenues increased by 10.4% for Fiscal Year 2019.

Terminal concession revenues represented approximately 3.8% or \$736,850 of the Airport's total Revenue in Fiscal Year 2019. The Airport realized concession revenue growth during Fiscal Year 2019 and these revenues remain strong and stable.

Buildings, Grounds, and Airfield Concession Revenues

Building and ground rent and airfield concession revenues ("Other Non-Airline Revenues") include revenue from certain parcels within the existing Airport footprint that have been rented to firms such as Federal Express, Pratt & Whitney, and Heritage, as well as hangar and facility rentals from cooperatives using the Airport for general aviation.

Buildings, grounds and airfield concession revenues represented approximately 8% of the Airport's total Revenue in Fiscal Year 2019. These revenues increased from the previous year.

Other Revenue

Other Revenues include a federal operating grant, interest income, administrative fees and tenant reimbursements. The tenant reimbursement component relates to property tax and casualty insurance assessments. Changes to this miscellaneous income are primarily affected by fees assessed by third party agencies.

Passenger Facility Charges

The Airport has applied for and received authorization from the FAA to impose and collect PFCs to fund many of the capital improvements it has initiated since 1997. Currently, the Airport receives approximately \$2.763 million annually in PFC revenues, of which approximately \$1 million are used to pay that portion of Bond Debt Service attributable to authorized PFC projects.

As of June 30, 2019, the Airport had approximately \$7.06 million on deposit in the PFC Revenue Account, which is adequate to pay for the PFC projects being financed with Airport Revenue Bonds. The Airport expects to continue to apply for authority to impose and collect PFCs for future projects under applicable FAA regulations.

Expenses

The Airport's expenses include typical expense categories covering airport operations. One expense that is not paid for by the Airport is the Aircraft Rescue and Fire Fighting services that are provided by the VT Air National Guard (VTANG) as part of its lease with the Airport, saving the Airport approximately \$2.5 million annually.

Salaries and benefits increased 7% from Fiscal Year 2018 to Fiscal Year 2019, which is primarily because this included a full year of a new position, as well as reclassification of 14 positions, which increased the base pay. In addition, there was also a 2.9% from COLA increases and the American Federation of State, County and Municipal Employees (AFSCME) union settled their contract. The new contract did increase certain compensation. Service contracts represent third-party maintenance and other non-capital projects. This City interdepartmental expenses are the amounts reimbursed by the Airport to the City for financial, legal, and other necessary services the City provides to support the operations of the Airport.

Recent Financial Performance

Airport Net Revenue was determined to have been above the Rate Covenant requirement of 1.25X of Debt Service in Fiscal Years 2011 through 2019. Debt Service, Operation and Maintenance expenses and other obligations of the Airport were fully and timely paid in each of those years.

The financial health and performance of the Airport is taken very seriously by the City, the Airport Commission and Airport management. Significant attention has been devoted to improving the Airport's financial operations in the past several years, including increasing non-airline dependent revenues and maintaining debt service coverage in accordance with the requirements of the Resolution.

The Airport finalized negotiations with the Airlines in the Fall of 2016. The Airlines signed the lease in FY 2017. This new agreement calls for the terms to commence as of July 1, 2016 and continue for 5 years. The Airline lease sets the precedent for the methodology used to establish rates and charges, including landing fees, apron fees, and terminal rental rates. This basic methodology is referred to as a residual calculation giving greater risk to the airlines, while providing a sustainable financial future for the airport.

In future Fiscal Years, as was done in Fiscal Years 2011-2017, the Airport expects to employ a portion of its PFC revenues in its coverage calculations, consistent with current FAA regulations as to the use of these revenues. In Fiscal Year 2019, the City continued to hold Airport funds in segregated accounts and use such Revenues only for Airport purposes, including reimbursing the City for shared services and for payroll, payables and capital expenditure draws covered by the City on an interim basis, in accordance with FAA regulations. PFC Revenues will continue to be deposited to a segregated PFC fund and used exclusively for projects approved for their use by the FAA, including the payment of debt service allocable to such projects.

The City and the Airport are continuing to carefully review any opportunity to increase revenues and decrease expenses. The Airport continually evaluates smart ways to increase non-airline revenues to help balance rates and charges billed to the Airlines. All expiring leases are being viewed as opportunities to improve the facility and increase rental revenue. The Airport also is continuing to request reimbursement (through the PFC program) for certain local matching amounts that the City contributed to the FAA approved projects. The local AIP share equals approximately \$611,000 in Fiscal Year 2019.

It is the goal of these initiatives to (i) provide additional transparency in the handling of Airport funds; (ii) ensure timely and proactive responses to any unusual or unexpected financial events with respect to the Airport. Additionally, negotiated into the new airline agreement is the requirement that the airport debt coverage ratio will be 1.5X of Debt Service.

We believe this presentation tells our most accurate success story from fiscal years 2015 through 2019.

Rate Covenant Calculation
From FY 2015 to 2019 (000s)

Fiscal Year Ended June 30

		<u>2015</u>		<u>2016</u>		<u>2017</u>		<u>2018</u>		<u>2019</u>
Revenues O&M Expenses (as defined)	\$	16,933 12,347	\$	16,677 12,376	\$	16,625 12,327	\$	17,716 13,404	\$	18,347 13,838
Net Revenues (as defined)	\$_	4,586	\$_	4,301	\$	4,298	\$	4,312	\$_	4,509
PFC Revenues Available for DS	\$	1,284	\$	1,087	\$	1,176	\$	1,180	\$	981
Funds Available for DS	\$	5,870	\$	5,388	\$	5,474	\$	5,492	\$	5,490
25% PFC Revenue for DS coverage	_	321	. <u>.</u>	272		294		295	_	245
Adjusted funds Available for DS	\$_	6,191	\$	5,660	\$	5,768	\$	5,787	\$	5,735
Debt Service	\$	3,956	\$	3,386	\$	3,650	\$	3,662	\$	3,660
Debt Service Coverage		1.48		1.59		1.50		1.50		1.50
Adjusted Debt Service Coverage		1.56		1.67		1.58		1.58		1.57

Liquidity

The following table reflects changes to the Fund's Liquidity since fiscal year 2015:

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1.17	viiiditv	Position	/ 1111111e 1	١
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Fiscal Year Ended June 30

Cash and Investment balances		<u>2015</u>		<u>2016</u>		<u>2017</u>		<u>2018</u>		<u>2019</u>
Unrestricted cash ¹	\$	2,442	\$	4,256	\$	5,764	\$	7,754	\$	7,860
O&M Reserve Renewal and Replacement Reserve		3,288 215		3,295 216		3,302 216		3,307 217		3,312 217
PFCs ² PFC Rolling Coverage		1,955 487		2,685 488		3,229 489		3,845 490		5,867 490
Debt Service Reserve Fund		3,740		3,782		3,751		3,652		3,798
Bond Debt Service Reserve ³	_	2,558		2,897		3,162		2,958		2,964
Total cash and investments	\$_	14,685	\$_	17,619	\$_	19,913	\$_	22,223	\$_	24,508

¹ At 6/30/19, includes \$3,898 in CFC Funds intended to be used for the construction of new Quick Turnaround Facility (QTA) and \$679 in contributions for a potential new Aviation Tech Center.

The current year increase in cash and investments of \$2.3 million is primarily due to an increase of \$2 million in PFC reserves. Increase in PFC cash is due to both higher enplanements increasing

² As a result of fiscal year 2015 refunding, our debt service requirements decreased, thereby providing for an increase in our year-end PFC cash position.

³ Represents 1/6 Interest and 1/12 Principal Payments

PFC collections and lower annual PFC disbursements. The Airport is preparing the next PFC application to add new eligible projects under this Federal program.

REQUESTS FOR INFORMATION:

This financial report is designed to provide a general overview of the City of Burlington Airport Enterprise Fund's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to:

Office of Clerk/Treasurer
City of Burlington, City Hall
149 Church Street
Burlington, VT 05401

AIRPORT ENTERPRISE FUND STATEMENT OF NET POSITION

JUNE 30

		<u>2019</u>	<u>2018</u>
ASSETS			
Current:			
Cash and cash equivalents	\$	7,860,387	\$ 7,754,143
Escrows		2,803,347	4,033,610
Accounts receivable, net of allowance for doubtful accounts		1,651,415	1,349,935
Intergovernmental receivables		3,107,820	7,100,517
PFC receivables		500,248	471,696
Inventory		264,153	299,421
Loan receivable		76,591	74,330
Prepaid expense	_	37,778	 22,395
Total current assets		16,301,739	21,106,047
Noncurrent:			
Restricted cash for passenger facility charges (PFC)		5,866,931	3,845,561
Restricted cash for prepaid cash reserve (PFC)		490,358	489,623
Restricted cash for R&R reserve fund		217,384	217,059
Restricted cash for debt service reserve		636,474	151,736
Restricted cash for bond debt service fund		2,963,560	2,957,638
Restricted cash for O&M reserve fund		3,312,088	3,307,125
Restricted investment for debt service reserve		3,161,677	3,499,726
Loan receivable		511,026	587,618
Land and construction in progress		84,370,228	72,780,748
Capital assets, net of accumulated depreciation	_	91,527,126	 96,589,231
Total noncurrent assets	_	193,056,852	 184,426,065
TOTAL ASSETS		209,358,591	205,532,112
DEFERRED OUTFLOWS OF RESOURCES			
Pension related:			
Deferred current year pension contributions		216,312	203,967
Difference between actual and expected experience		36,743	84,046
Difference between projected and actual investment earnings		186,359	268,783
Change in assumptions		111,218	145,235
Change in proportional share of contributions		152,016	121,632
OPEB related:			
Difference between expected and actual experience	-	6,161	 2,927
TOTAL DEFERRED OUTFLOWS OF RESOURCES	_	708,809	 826,590
TOTAL ASSETS AND DEFERRED			
OUTFLOWS OF RESOURCES	\$	210,067,400	\$ 206,358,702
			(continued)

AIRPORT ENTERPRISE FUND STATEMENTS OF NET POSITION

JUNE 30

(continued)	
	<u>2019</u>
I LADII ITIES	

(continued)	<u>2019</u>	<u>2018</u>
LIABILITIES	2017	2010
Current:		
Accounts payable \$	2,313,986	\$ 6,420,207
Accrued liabilities	84,358	73,931
Retainage payable	1,547,451	537,735
Unearned revenue	1,207,407	1,253,403
Accrued interest	710,476	756,060
Grant anticipation note	351,528	694,582
Other liabilties	8,282	4,335
Current portion of:		
Revenue bonds payable	2,398,687	2,358,991
Capital leases payable	753,780	733,020
Accrued employee compensated absences		 25,876
Total current liabilities	9,375,955	12,858,140
Noncurrent:		
Revenue bonds payable, net of current portion	29,318,142	31,716,831
Total pension liability	1,623,323	1,630,284
Other post-employment benefits	112,007	104,692
Capital leases payable, net of current portion	3,772,443	4,526,223
Accrued employee compensated absences	280,769	 231,989
Total noncurrent liabilities	35,106,684	 38,210,019
TOTAL LIABILITIES	44,482,639	51,068,159
DEFERRED INFLOWS OF RESOURCES		
Pension related:		
Difference between projected and actual		
investment earnings	181,921	171,322
Difference between expected and actual experience	69,206	59,834
Change in assumptions	120,788	-
Changes in proportional share of contributions	386,185	596,314
OPEB related:		
Change in assumptions	6,513	 2,915
TOTAL DEFERRED INFLOWS OF RESOURCES	764,613	830,385
NET POSITION		
Net investment in capital assets	142,106,111	133,373,942
Restricted	16,648,472	14,468,468
Unrestricted	6,065,565	 6,617,748
TOTAL NET POSITION	164,820,148	 154,460,158
TOTAL LIABILITIES, DEFERRED INFLOWS		
OF RESOURCES AND NET POSITION \$	210,067,400	\$ 206,358,702

The accompanying notes are an integral part of these financial statements.

AIRPORT ENTERPRISE FUND STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

FOR THE YEARS ENDED JUNE 30

		<u>2019</u>		<u>2018</u>
Operating Revenues:				
Charges for services	\$	19,143,074 \$	\$	18,588,419
Intergovernmental	_	144,824	_	147,648
Total Operating Revenues		19,287,898		18,736,067
Operating Expenses:				
Personnel costs		4,594,625		4,548,988
Non-personnel costs		11,371,892		9,569,224
Depreciation	_	5,937,839	_	6,149,129
Total Operating Expenses	_	21,904,356	_	20,267,341
Operating Loss		(2,616,458)		(1,531,274)
Other Income (Expenses):				
Passenger facility charges		2,763,221		2,534,573
Nonoperating grant		1,095,955		-
Interest income		195,798		32,459
Amortization of bond premium		163,991		173,793
Interest expense and fiscal charges		(1,586,476)		(1,594,041)
Building rent		353,535		291,607
Building rental expenses		(231,903)		(280,765)
Gain on sale of asset		-		6,935
Other income	_	55,620	_	151,192
Total Other Income (Expenses)	-	2,809,741	_	1,315,753
Net Income (Loss) Before Capital Contributions		193,283		(215,521)
Capital contributions		10,166,707	_	14,182,293
Change in Net Position		10,359,990		13,966,772
Net Position at Beginning of Year	-	154,460,158	_	140,493,386
Net Position at End of Year	\$	164,820,148	\$ =	154,460,158

The accompanying notes are an integral part of these financial statements.

AIRPORT ENTERPRISE FUND STATEMENT OF CASH FLOWS

FOR THE YEARS ENDED JUNE 30

		<u>2019</u>	<u>2018</u>
Cash Flows From Operating Activities:			
Receipts from customers and users Other receipts and reimbursements Receipts of operating grants Payments to suppliers Payments for wages and benefits Other building rents Other building expenses	\$	18,795,598 \$ 55,620 144,824 (10,998,100) (4,508,931) 353,535 (231,903)	18,336,021 151,192 147,648 (11,251,392) (4,239,613) 291,607 (280,765)
Net Cash Provided By Operating Activities		3,610,643	3,154,698
Cash Flows From Noncapital Financing Activities: Nonoperating grant from Vermont National Guard Loan payments from Burlington Community Development Corporation	-	1,095,955 74,331	72,136
Net Cash Provided By Noncapital Financing Activities		1,170,286	72,136
Cash Flows From Capital and Related Financing Activities: Acquisition and construction of capital assets Proceeds from sale of assets		(15,911,686)	(9,761,304) 7,134
Capital grants		14,159,404	11,641,886
Passenger facility charges		2,734,669	2,465,588
Drawdowns on line of credit Repayment of line of credit		2,195,402 (2,538,456)	2,182,430 (3,353,039)
Principal paid on revenue bonds		(2,195,000)	(2,110,000)
Release from escrow		1,230,263	166,390
Principal paid on capital leases		(733,020)	(554,802)
Interest paid on revenue bond		(1,420,800)	(1,509,325)
Interest paid on other debt		(211,256)	(125,801)
Net Cash Used For Capital and Related Financing Activities	-	(2,690,480)	(950,843)
Cash Flows From Investing Activities: Sale of investments Receipt of interest and dividends		338,049 195,799	55,540 32,460
Net Cash Provided By Investing Activities		533,848	88,000
Net Change in Cash and Cash Equivalents	-	2,624,297	2,363,991
Cash and Cash Equivalents, Beginning of Year	-	18,722,885	16,358,894
Cash and Cash Equivalents, End of Year	\$	21,347,182 \$	18,722,885
			(continued)

AIRPORT ENTERPRISE FUND STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED JUNE 30

(continued)

		<u>2019</u>	<u>2018</u>
Reconciliation of Operating Loss to Net Cash			
Provided By Operating Activities:			
Operating loss	\$	(2,616,458) \$	(1,531,274)
Depreciation		5,937,839	6,149,129
Other building rents		353,535	291,607
Other income		55,620	151,192
Other building expenses		(231,903)	(280,765)
Changes in assets, liabilities, and deferred outflows/inflows:			
Customer and concessions receivable		(301,480)	(120,577)
Inventories		35,268	4,426
Prepaids		(15,383)	(14,276)
Deferred outflows of resources		117,781	653,359
Accounts payable		(659,756)	(1,843,442)
Accrued liabilities		10,427	(4,367)
Retainage payable		1,009,716	168,194
Unearned revenue		(45,996)	(131,821)
Other liabilities		3,947	2,930
Accrued compensated absences		22,904	27,403
Net pension liability		(6,961)	(1,000,758)
Other post-employment benefits		7,315	211
Deferred inflows of resources	_	(65,772)	633,527
Net Cash Provided By Operating Activities	\$ =	3,610,643 \$	3,154,698

The accompanying notes are an integral part of these financial statements.

AIRPORT ENTERPRISE FUND

NOTES TO THE FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. The Financial Reporting Entity

The City of Burlington, Vermont Airport Enterprise Fund (the Fund) is a municipally owned airport organized in 1920. The Airport is located in South Burlington, Vermont.

The Fund is an enterprise fund within the City of Burlington, Vermont (the City). As such, this financial statement is not intended to present the financial position and results of operations of the City of Burlington, Vermont, as a whole.

The accounting policies of the Fund conform to generally accepted accounting principles as applicable to governmental entities. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing accounting and financial reporting principles. The following is a summary of the more significant accounting policies.

B. Basis of Presentation

Enterprise Funds are used to account for operations: (a) that are financed and operated in a manner similar to private business enterprises - where the intent of the governing body is that the costs (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or (b) where the governing body has decided that periodic determination of revenue earned, expenses incurred, and/or net income is appropriate for capital maintenance, public policy, management control, accountability, or other purposes. Based on the above definition, the Fund is accounted for utilizing enterprise fund accounting.

C. Measurement Focus

The accounting and financial reporting treatment applied to a fund is determined by its measurement focus. Proprietary fund financial statements are reported using the *economic resources measurement focus*. This means that all assets and liabilities associated with the operation of these funds (whether current or noncurrent) are included on the balance sheet (or statement of net position). Fund equity (i.e., total net position) is segregated into net investment in capital assets, restricted net position, and unrestricted net position. Operating statements present increases (i.e., revenues) and decreases (i.e., expenses) in net position.

D. Basis of Accounting

Basis of accounting refers to when revenue and expenses are recognized and reported in the financial statements. Basis of accounting relates to the timing of the measurement made, regardless of the measurement focus applied. The financial statements are prepared utilizing the *accrual basis of accounting*. Accordingly, revenues and expenses are recognized at the time goods and services are provided or received.

Operating revenues are defined as income received from the rent of terminal space and buildings, landing fees, concession commissions and parking receipts.

Nonoperating revenues are defined as income received from sources other than that defined above. Nonoperating revenues include investment income, passenger facility charges (PFC), grant income, building rents from buildings purchased for future expansion and the sale of equipment.

Operating expenses are defined as the ordinary costs and expenses of the Airport for operations, maintenance and repairs. Operating expenses include the costs of operating the Airport and related buildings as well as administrative and general expenses and depreciation and amortization. Operating expenses do not include the principal and interest on bonds, notes or other indebtedness, certain grant expenses, amortization of bond issue costs, or expenses related to the rental of buildings purchased for future expansion.

E. Estimates

The presentation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

F. Cash, Cash Equivalents, and Investments

Deposits with financial institutions consist primarily of demand deposits and savings accounts.

Cash recorded by the Fund is combined with cash of the City in determining amounts covered by Federal Depository Insurance or by collateral held by the City's banks.

State and local statutes place certain limitations on the nature of deposits and investments available. Deposits in any financial institution may not exceed certain levels within the financial institution. Investments can be made in securities issued by or unconditionally guaranteed by the U.S. Government or agencies that have a maturity of one year or less from the date of purchase and repurchase agreements guaranteed by such securities with maturity dates of no more than 90 days from the date of purchase.

Investments for the Fund consist of debt related securities which are carried at fair value.

G. Receivables

Receivables are shown net of an allowance for uncollectible accounts for the estimated losses that will be incurred in the collection of the receivables. The estimated losses are based on the judgment of management and a review of the current status of existing receivables.

H. Inventories

Inventory quantities are determined by physical count and are valued at the lower of cost or market value. Inventories at the Airport consist of maintenance supplies and parts.

I. Capital Assets

Capital assets include nondepreciable assets, such as construction in progress and land, and depreciable assets, such as land improvements, buildings and improvements, and machinery, vehicles, and equipment recorded at cost. Land includes all ancillary charges such as demolition costs. Equipment includes assets acquired under capital leases that transfer substantially all risks of ownership to the Fund. Contributed assets are recorded at acquisition value at the time received. The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend the asset's life are not capitalized. The Fund's capitalization policy considers two factors. Property will be capitalized when:

- 1. The combined cost to put a unit in service totals more than \$10,000, (no threshold is applied to land and buildings).
- 2. The unit's estimated life is greater than five years.

The Fund follows the policy of charging to expenses annual amounts of depreciation which allocates the cost of plant and equipment over their estimated useful lives. The Fund employs the straight-line method for determining the annual charge for depreciation.

The depreciable lives of capital assets are as follows:

	Depreciable Lives
Land improvements	30 Years
Buildings and improvements	25 - 150 Years
Infrastructure	10 - 40 Years
Machinery, equipment and vehicles	5 - 15 Years

J. Long-Term Obligations

In the Fund's statements revenue bonds payable, capital leases payable, accrued employee compensated absences, other post-employment benefits (OPEB) and net pension liability are reported as long-term liabilities.

2. CASH AND CASH EQUIVALENTS

<u>Custodial Credit Risk</u> - Custodial credit risk for deposits is the risk that in the event of a bank failure, the deposits may not be returned. Disclosures related to collateralization are included in the City's Comprehensive Annual Financial Report.

3. <u>INVESTMENTS</u>

A. Credit Risk

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment.

As of June 30, 2019 and 2018, the Fund's investment in U.S. Treasury Notes of \$2,032,459 and \$1,002,456, respectively, and U.S. Government Agencies of \$1,129,218 and \$2,497,270, respectively, has an implied credit rating of AAA.

B. Custodial Credit Risk and Concentration of Credit Risk

The custodial credit risk for investments is the risk that, in the event of the failure of the counterparty (e.g., broker-dealer) to a transaction, the holder of the investment will not be able to recover the value of its investment or collateral securities that are in the possession of another party. Concentration of credit risk is the risk that an individual investment represents a significant concentration of the total portfolio. Disclosures related to these risks are included in the City's Comprehensive Annual Financial Report.

C. Interest Rate Risk

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates. The City's policy limits maturities for investments in U.S. Treasury Notes and U.S. Government Agencies to 10 years. The Fund's investments in U.S. Treasury Notes and U.S. Government Agencies mature from 1 to 5 years from June 30, 2019 and 2018.

D. Fair Value

The categorization of financial instruments within the valuation hierarchy is based on the lowest level of input that is significant to the fair value measurement. The hierarchy is prioritized into three levels (with Level 3 being the lowest) defined as follows:

Level 1: Quoted prices in active markets for identical assets or liabilities that the entity has the ability to access.

Level 2: Observable inputs other than prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated with observable market data.

Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the investments.

The fair value of the Fund's investment in U.S. Treasuries Notes and U.S. Government Agencies were determined based on "Level 2" inputs for June 30, 2019. The valuation techniques used to measure the fair value of the "Level 2" instruments were valued based on

quoted market prices or model-driven valuations using significant inputs derived from or corroborated by observable market data. The Fund does not have any marketable securities in the "Level 1" or "Level 3" category.

4. ACCOUNTS RECEIVABLE

Accounts receivable consist of the following at June 30:

	<u>2019</u>	<u>2018</u>
Customer/concessions receivables	\$ 1,659,259	\$ 1,357,779
Less: Allowance for Doubtful Accounts	(7,844)	(7,844)
Net Receivables	\$ 1,651,415	\$ 1,349,935

5. <u>INTERGOVERNMENTAL RECEIVABLE</u>

The majority of this balance represents reimbursements requested from the Federal Aviation Administration's Airport Improvement Program (AIP), and State Department of Transportation, for capital related expenditures incurred in fiscal 2019. Additional receivables represent other reimbursements from Federal and local governments. The intergovernmental receivable consists of the following at June 30:

	<u>2019</u>		<u>2018</u>
Airport Improvement Projects:			
AIP 118 - Taxiway Gulf Phase 2	\$ 741,316	\$	-
AIP 114 - Air Carrier Apron Phase 4	621,677		70,191
AIP 113 - Master Plan Update	410,337		-
AIP 112 - Taxiway Gulf Construction	371,134		4,730,240
AIP 109 - Noise Land Acquisition 2017	299,062		651,185
AIP 108 - Noise Land Acquisition 2016	124,298		209,340
AIP 114 - Air Carrier Apron Phase 3	-		420,025
Other AIP	410,821		979,678
Other Intergovernmental:			
Law Enforcement Officer Grant	43,500		39,858
Vermont Air National Guard	 85,675		-
Total	\$ 3,107,820	\$_	7,100,517

6. LOAN RECEIVABLE

In 2006, the Airport issued a \$1,400,000 note to Burlington Community Development Corporation (BCDC), a special revenue fund of the City, to assist in financing the construction of a new Airport support hanger. The terms of the note require monthly payments of \$7,764 beginning in July 2006 for twenty years with interest at 3%. The note is due in June 2026.

The outstanding balance at June 30 is as follows:

		<u>2019</u>	<u>2018</u>
Balance due	\$	587,617	\$ 661,948
Less: current portion	_	(76,591)	(74,330)
Long term portion	\$	511,026	\$ 587,618

Future maturities are anticipated to be as follows:

Fiscal Year	_	Principal	_	Interest	 Total
2020	\$	76,591	\$	16,581	\$ 93,172
2021		78,921		14,251	93,172
2022		81,321		11,851	93,172
2023		83,795		9,378	93,173
2024		86,344		6,829	93,173
2025 - 2026	_	180,645		5,700	 186,345
	\$	587,617	\$	64,590	\$ 652,207

7. PROPERTY, PLANT AND EQUIPMENT

Capital asset activity for the years ended June 30 is as follows:

	2019						
		Beginning					Ending
		Balance		Increases		Decreases	Balance
Capital assets, not being depreciated:							
Land	\$	53,174,438	\$	630,454	\$	- \$	53,804,892
Construction in progress	_	19,606,310		11,710,119		(751,093)	30,565,336
Total capital assets, not being depreciated		72,780,748		12,340,573		(751,093)	84,370,228
Capital assets, being depreciated:							
Land improvements		45,671,215		33,046		-	45,704,261
Buildings		29,353,903		=		-	29,353,903
Building improvements		1,257,879		=		-	1,257,879
Infrastructure		96,395,313		=		-	96,395,313
Machinery & equipment		12,238,837		842,698		(239,101)	12,842,434
Vehicles		155,553	_	=		<u> </u>	155,553
Total capital assets, being depreciated		185,072,700		875,744		(239,101)	185,709,343
Less accumulated depreciation for:							
Land improvements		(26,927,710)		(787,740)		-	(27,715,450)
Buildings		(10,238,182)		(588,459)		-	(10,826,641)
Building improvements		(110,670)		(52,320)		-	(162,990)
Infrastructure		(43,793,263)		(3,860,995)		-	(47,654,258)
Machinery & equipment		(7,390,311)		(632,780)		239,101	(7,783,990)
Vehicles	_	(23,333)	_	(15,555)		<u> </u>	(38,888)
Total accumulated depreciation	_	(88,483,469)	_	(5,937,849)		239,101	(94,182,217)
Total capital assets, being depreciated, net	_	96,589,231	_	(5,062,105)		<u>-</u> .	91,527,126
Total capital assets, net	\$_	169,369,979	\$	7,278,468	\$	(751,093) \$	175,897,354

	2018							
	_	Beginning						Ending
	_	Balance	_	Increases	_	Decreases		Balance
Capital assets, not being depreciated:								
Land	\$	48,078,605	\$	8,311,025	\$	(3,215,192) \$		53,174,438
Construction in progress	_	13,585,913	_	7,808,876		(1,788,479)]	9,606,310
Total capital assets, not being depreciated		61,664,518		16,119,901		(5,003,671)	7	72,780,748
Capital assets, being depreciated:								
Land improvements		41,967,674		3,703,747		(206)	4	15,671,215
Buildings		29,353,903		-		-	2	29,353,903
Building improvements		1,057,398		200,481		-		1,257,879
Infrastructure		96,395,313		-		-	9	96,395,313
Machinery & equipment		12,016,739		255,579		(33,481)]	2,238,837
Vehicles	_	155,553	_	-	-	-		155,553
Total capital assets, being depreciated		180,946,580		4,159,807		(33,687)	18	35,072,700
Less accumulated depreciation for:								
Land improvements		(25,964,757)		(962,960)		7	(2	26,927,710)
Buildings		(9,649,723)		(588,459)		-	(1	0,238,182)
Building improvements		(63,362)		(47,308)		-		(110,670)
Infrastructure		(39,911,821)		(3,881,442)		-	(4	13,793,263)
Machinery & equipment		(6,770,390)		(653,402)		33,481		(7,390,311)
Vehicles	_	(7,778)	_	(15,555)	-	-		(23,333)
Total accumulated depreciation	_	(82,367,831)	_	(6,149,126)		33,488	(8	88,483,469)
Total capital assets, being depreciated, net	_	98,578,749	_	(1,989,319)		(199)	ç	06,589,231
Total capital assets, net	\$_	160,243,267	\$_	14,130,582	\$	(5,003,870) \$	16	59,369,979

8. SHORT-TERM DEBT – GRANT ANTICIPATION NOTE

The Fund used a Grant Anticipation Note (GAN) to finance airport improvement projects prior to grant reimbursement from the Federal Aviation Administration and the State Department of Transportation. On September 20, 2016, the Fund entered into a GAN in the principal amount of up to \$7,000,000 with an interest rate of \$2.75% which matured on September 19, 2017. On November 14, 2017, the GAN was rolled at the adjusted overnight LIBOR rate. On December 11, 2018, the GAN was rolled over at the adjusted overnight LIBOR rate.

Short-term debt activity for the years ended June 30 is as follows:

	Balance at			Balance at
<u>Description</u>	7/1/18	<u>Draws</u>	Repayments	<u>6/30/19</u>
Grant Anticipation Note	\$ 694,582	\$ 2,195,402	\$ (2,538,456)	\$ 351,528
	Balance at			Balance at
<u>Description</u>	<u>7/1/17</u>	<u>Draws</u>	Repayments	6/30/18
Grant Anticipation Note	\$ 1,865,191	\$ 2,182,430	\$ (3,353,039)	\$ 694,582

9. CAPITAL LEASE OBLIGATIONS

The Fund enters into lease agreements as the lessee for the purpose of financing the acquisition of major pieces of equipment. These lease agreements qualify as capital lease obligations for accounting purposes (even though they include clauses that allow for cancellation of the lease in the event the City does not appropriate funds in future years) and, therefore, have been recorded at the present value of the future minimum lease payments as of the inception date of the leases.

The Fund had the following leases outstanding at June 30:		<u>2019</u>		<u>2018</u>
Capital lease for airport equipment. The rental payments are made twice a year for a total of \$173,460 annually including interest at 3.214% annually, maturing on June 26, 2020.	\$	173,460	\$	346,920
Capital lease for airport equipment. The rental payments are made annually for \$74,486 including interest at 2.77%, maturing on August 10, 2025.		521,406		595,892
Capital lease payable via the City's general master lease program for a snow plow. The rental payments are made twice a year for a total of \$88,850 including interest at 2.47%, maturing on September 30, 2023.		399,823		488,673
Capital lease for the airport's Parking Access Revenue Control System (PARCS). The rental payments are made twice a year for total annual payments of \$193,411 including interest at 2.37%, maturing on March 2, 2024.		1,002,937		1,196,348
Capital lease for airport equipment. The rental payments are made twice a year for total annual payments of \$345,015 including interest at 2.99%, maturing on September 18, 2027.		2,932,624		3,277,638
Total lease payments	_	5,030,250	•	5,905,471
Less: amount that represents interest	_	(504,027)	,	(646,228)
Total lease obligation		4,526,223		5,259,243
Less: amount due within one year	-	(753,780)		(733,020)
Capital lease obligation, net of current portion	\$	3,772,443	\$	4,526,223

Future minimum lease payments consisted of the following as of June 30, 2019:

Fiscal Year		
2020	\$	875,222
2021		701,761
2022		701,762
2023		686,557
2024		626,925
Thereafter	_	1,438,023
Subtotal		5,030,250
Less amounts representing interest		(504,027)
Total	\$	4,526,223

The following is an analysis for the leased assets included in capital assets at June 30:

		<u>2019</u>	<u>2018</u>
Machinery, vehicles and equipment	\$	4,712,580	\$ 2,750,812
Less: accumulated depreciation	_	(861,606)	(649,559)
Equipment under capital leases, net	\$_	3,850,974	\$ 2,101,253

10. LONG-TERM DEBT

<u>Revenue Bonds</u> - The Fund issues bonds where the City pledges income to pay the debt service. Revenue bonds outstanding at June 30 are as follows:

2019							
							Amount
		Original	Serial	Serial			Outstanding
		Issue	Maturities	Maturities	Interest		as of
<u>Description</u>		<u>Amount</u>	<u>Begin</u>	Through	Rate(s)		06/30/19
Revenue Refunding Bond 2012 Series A	\$	17,670,000	7/1/2019	7/1/2028	4.00 - 5.00%	\$	17,670,000
Revenue Refunding Bond 2012 Series B	\$	7,130,000	7/1/2013	7/1/2018	3.50%		-
Revenue Refunding Bond 2014 Series A	\$	15,660,000	7/1/2015	7/1/2030	4.00 - 5.00%		13,050,000
Total						\$	30,720,000

2018

<u>Description</u>		Original Issue <u>Amount</u>	Serial Maturities <u>Begin</u>	Serial Maturities <u>Through</u>	Interest Rate(s)	Amount Outstanding as of 06/30/18
Revenue Refunding Bond 2012 Series A Revenue Refunding Bond 2012 Series B Revenue Refunding Bond 2014 Series A	\$ \$ \$	17,670,000 7,130,000 15,660,000	7/1/2019 7/1/2013 7/1/2015	7/1/2028 7/1/2018 7/1/2030	4.00 - 5.00% 3.50% 4.00 - 5.00%	\$ 17,670,000 1,415,000 13,830,000
Total	Ψ	10,000,000	,,,,,,	,, 1, 2 000		\$ 32,915,000

Maturities are as follows (excluding the lease obligations):

Fiscal Year	 Principal	 Interest	 Total
2020	\$ 2,245,000	\$ 1,364,675	\$ 3,609,675
2021	2,355,000	1,249,675	3,604,675
2022	2,480,000	1,128,800	3,608,800
2023	2,605,000	1,001,675	3,606,675
2024	2,725,000	877,075	3,602,075
2025 - 2029	15,570,000	2,444,700	18,014,700
2030 - 2031	2,740,000	138,750	 2,878,750
	\$ 30,720,000	\$ 8,205,350	\$ 38,925,350

<u>Unamortized Premium</u> - Debt premiums in connection with the sale of bonds are amortized over the terms of the related debt. Unamortized balances are included as a component of long-term debt.

Changes in long-term debt and other obligations are as follows for the year ended June 30:

		2019						
								Equals
		Total				Total	Less	Long
		Balance				Balance	Current	Term
		7/1/18	Additions		Reduction	6/30/19	<u>Portion</u>	<u>Portion</u>
Revenue refunding bond 2012 series A	\$	17,670,000 \$	- 5	\$	- \$	17,670,000 \$	(1,425,000) \$	16,245,000
Revenue refunding bond 2012 series B		1,415,000	-		(1,415,000)	-	-	-
Revenue refunding bond 2014 series A	_	13,830,000	-	_	(780,000)	13,050,000	(820,000)	12,230,000
Total revenue bonds payable		32,915,000	-		(2,195,000)	30,720,000	(2,245,000)	28,475,000
Add unamortized premium	_	1,160,822		_	(163,993)	996,829	(153,687)	843,142
Subtotal		34,075,822	-		(2,358,993)	31,716,829	(2,398,687)	29,318,142
Net pension liability		1,630,284	-		(6,961)	1,623,323	-	1,623,323
Total OPEB liability		104,692	7,315		-	112,007	-	112,007
Capital leases		5,259,243	-		(733,020)	4,526,223	(753,780)	3,772,443
Compensated absences	_	257,865	183,726		(160,822)	280,769		280,769
Total	\$	41,327,906 \$	191,041	\$_	(3,259,796) \$	38,259,151 \$	(3,152,467) \$	35,106,684

		2018						
								Equals
		Total				Total	Less	Long
		Balance				Balance	Current	Term
		<u>7/1/17</u>	Additions		Reduction	6/30/18	<u>Portion</u>	<u>Portion</u>
Revenue refunding bond 2012 series A	\$	17,670,000 \$	- \$	\$	- \$	17,670,000 \$	- \$	17,670,000
Revenue refunding bond 2012 series B		2,780,000	-		(1,365,000)	1,415,000	(1,415,000)	-
Revenue refunding bond 2014 series A	_	14,575,000		_	(745,000)	13,830,000	(780,000)	13,050,000
Total revenue bonds payable		35,025,000	-		(2,110,000)	32,915,000	(2,195,000)	30,720,000
Add unamortized premium	_	1,334,615	-		(173,793)	1,160,822	(163,991)	996,831
Subtotal		36,359,615	-		(2,283,793)	34,075,822	(2,358,991)	31,716,831
Net pension liability		2,631,042	-		(1,000,758)	1,630,284	-	1,630,284
Total OPEB liability		104,481	211		-	104,692	-	104,692
Capital leases		1,614,045	4,200,000		(554,802)	5,259,243	(733,020)	4,526,223
Compensated absences	_	230,462	196,801	_	(169,398)	257,865	(25,876)	231,989
Total	\$_	40,939,645 \$	4,397,012 \$	\$_	(4,008,751)\$	41,327,906 \$	(3,117,887) \$	38,210,019

The 2012 and 2014 Revenue Bonds were issued pursuant to General Bond Resolutions and are secured by a pledge of net Airport revenues. Pursuant to the General Bond Resolutions, revenues mean all rates, fees, charges, or other income and includes rentals, proceeds of insurance or condemnation or other disposition of assets, proceeds of bonds or notes and earnings from the investment of revenues.

On an annual basis, revenues must be sufficient after deducting operating expenses to meet minimum debt service coverage requirements of 1.25. Revenues for this purpose represent all rates, charges, rents and other income, including PFC revenues available for debt service. Operating expenses represent O&M (operation and maintenance), excluding depreciation. Certain other exclusions apply. City's Bond Counsel has determined that the effect of GASB 68 and 75 on pension and OPEB expense is excludable from O&M and, therefore, not included in determining Net Revenues available for debt service. If minimum debt service coverage requirements are not met, the Fund must take timely corrective action. The Fund met the required debt coverage ratio for 2019 with 1.50.

11. RESTRICTED NET POSITION

Restricted net position was comprised of the following at June 30:

		<u>2019</u>		<u>2018</u>
Restricted for debt service and capital projects (PFC)	\$	5,866,931	\$	3,845,561
Restricted for prepaid cash reserve (PFC)		490,358		489,623
Restricted for renewal and replacement reserve		217,384		217,059
Restricted for debt service reserve fund		3,798,151		3,651,462
Restricted for debt service		2,963,560		2,957,638
Restricted for operations and maintenance reserve	_	3,312,088	_	3,307,125
Total	\$_	16,648,472	\$_	14,468,468

The restricted PFC cash above of \$6,357,289 (\$5,866,931 and \$490,358) in addition to the PFC amount included in the debt service reserve above of \$697,599 and \$7,225 included in unrestricted cash, for a total of \$7,062,113, is presented in the Schedule of Passenger Facility Charges Collected and Expended (other information).

12. RETIREMENT BENEFITS AND RESULTING NET PENSION LIABILITY

<u>Defined Benefit Plan</u>: All full-time employees of the Fund participate in the City of Burlington Employees' Retirement System (the Plan), a cost sharing, single employer defined benefit plan. The Fund follows the provisions of GASB Statement No. 68, *Accounting and Financial Reporting for Pensions*, with respect to the Plan.

<u>Plan Description</u>: Substantially all employees of the Fund are members of the Plan and are classified as Class B members. Eligible employees must participate in the Plan. The policy of the City for fiscal years 2016-2018 is to fund the actuarially determined contributions based on the open group entry age normal method using a discount of 8%, while the net pension liability is based on the closed method and the discount rate has been revised in FY18 from 8% to 7.625%. Beginning in FY19, the City is using the direct rate smoothing method for funding. The Fund's contributions were based on full time equivalents and wages. The City Council has the authority to amend the benefit terms of the Plan by enacting ordinances and sending them to the Mayor for approval.

At June 30, 2019, the Fund reported a net pension liability for its proportionate share of the City's total net pension liability per GASB 68. The net pension liability was measured as of June 30, 2018. At June 30, 2019 and 2018, Fund's proportion was 2.14% and 1.87%, respectively. For more information on the City's plan, see the City of Burlington, VT Comprehensive Annual Financial Report.

<u>Benefits Provided</u>: Class B retirees who have attained the age of 55 or older and completed 7 or more years of creditable service (age and years of creditable service vary depending on agreements) are eligible for benefits based on average final earnable compensation (AFC) during either the highest 5 or 3 non-overlapping 12-months periods depending on hiring dates. For details on agreements and AFC, see the City of Burlington, VT financial statements.

<u>Contributions</u>: The Fund contributed \$216,312 and \$203,967 for the fiscal years ending June 30, 2019 and 2018, respectively.

<u>Summary of Significant Accounting Policies</u>: For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Plan was used as reported on the City of Burlington, VT Financial Statements. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with benefit terms. Investments are reported at fair value.

<u>Actuarial assumptions</u>: The net pension liability in the June 30, 2018 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation 2.6 percent

Salary increases 3.0 percent per year

Investment rate of return 7.5 percent, net of pension plan

investment expense, including inflation

Mortality rates were based on the RP-2000 Mortality Table with separate male and female rates, with no adjustment, combined table for non-annuitants and annuitants, projected to the valuation date with Scale BB.

The actuarial assumptions used in the June 30, 2018 valuation were based on the results of an actuarial experience study for the period July 1, 2012 through June 30, 2017, with discount rate updated from 7.625% to 7.50%.

The long-term expected rate of return on pension plan investments was selected from a best estimate range determined using the building block approach. Under this method, an expected future real return range is calculated separately for each asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return net of investment expenses by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major class as of June 30, 2018 are summarized in the following table:

Asset Class		Target Allocation	Long-Term Expected Real Rate of Return
Large Cap Core Equity		30.00%	7.70%
SMID Cap Core Equity		18.00%	10.10%
International Equity		10.00%	6.00%
Emerging Markets Equity		10.00%	10.80%
Private Equity		2.00%	10.20%
Real Estate / Timber		10.00%	7.30%
Core Fixed Income		20.00%	4.40%
	Total	100.00%	

Nominal long-term expected rates of return for these asset classes are equal to the sum of the above expected long-term real rates and the expected long-term inflation rate of 2.60%.

<u>Discount Rate</u>: The discount rate used to measure the net pension liability was 7.50%. The projection of cash flows used to determine the discount rate assumed that the plan member contributions will be made at the current contribution rate and that employer contributions will be made at rates equal to the difference between actuarially determined contribution rates and the member rate. Based on these assumptions, the fiduciary net position was projected to be available to make all future benefit payments to the current plan members.

<u>Rate</u>: The following presents the Fund's proportionate share of the net pension liability calculated using the discount rate, as well as what the Fund's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage-point lower or one percentage-point higher than the current rate:

of:		1% Decrea	nse Discount Rate	1% Increase
	June 30, 2019	\$ 2,276,83	34 \$ 1,623,323	\$ 1,073,212
	June 30, 2018	\$ 2,255,17	79 \$ 1,630,284	\$ 1,109,308

<u>Deferred Inflows and Outflows of Resources</u>: Deferred outflows of resources related to pensions resulting from contributions subsequent to the measurement date will be recognized in pension expense for of subsequent fiscal year. Other amounts reported as deferred outflows and inflows of resources related to pension are recognized in pension expense in future fiscal years as follows:

Amortization <u>Year</u>		As of 6/30/19		As of 6/30/18
2019	\$	-	\$	33,286
2020		(71,322)		(78,478)
2021		(132,395)		(127,236)
2022		(53,017)		(35,346)
2023	_	(15,030)	_	-
	\$	(271,764)	\$	(207,774)

<u>Pension Plan Fiduciary Net Position</u>: Detailed information about the pension plan's fiduciary net position is available in the separately issued City of Burlington financial report. No separate stand-alone report is issued for the pension system. Further disclosures about the Plan are included in the City of Burlington's financial statements.

Further disclosures about the Pension Plan are included in the City of Burlington, Vermont's financial statements.

13. OTHER POST-EMPLOYMENT BENEFITS (OTHER THAN PENSION) – OPEB GASB 75

GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions, replaces the requirements of Statement No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions. The Statement establishes standards for recognizing and measuring liabilities, deferred outflows of resources, deferred inflows of resources, and expenses. This Statement identifies the methods and assumptions that are required to be used to project benefit payments, discounted projected benefit payments to their actuarial present value, and attribute that present value to periods of employee service.

General Information about the OPEB Plan

Plan Description

In addition to providing the pension benefits described, the City provides postemployment healthcare and life insurance benefits for retired employees through the City's plan.

In addition, the City allows certain retired employees to purchase health insurance through the City at the City's group rates. GASB No. 75 recognizes this as an implied subsidy and requires accrual of this liability.

Benefits Provided

The City provides medical, prescription drug, mental health/substance abuse and life insurance to retirees and their covered dependents. All active employees who retire from the City and meet the eligibility criteria may receive these benefits.

Funding Policy

The Plan Sponsor's Funding Policy is to contribute the employer portion of retiree benefit payments annually.

Contributions

Employer and employee contribution rates are governed by the respective collective bargaining agreements. The OPEB plan is currently funded on a pay-as-you-go basis. The employer and plan members share the cost of benefits. The plan members contribute 5.51% of the monthly premium cost, depending on the plan in which they are enrolled. The Airport contributes the balance of the premium costs.

Actuarial Assumptions and Other Inputs

The total OPEB liability was determined by an actuarial valuation as of June 30, 2017, using the following actuarial assumptions, applied to all periods included in the measurement, unless otherwise specified:

Inflation 2.60% per year. This assumptions is consistent with the

Social Security Administration's current best estimate of the ultimate long-term annual percentage increase in CPI,

as published in the 2017 OASDI Trustees Report.

Rate of annual aggregate payroll growth 2.60% per year

Discount rate 3.51%

Healthcare cost trend rates 7.0% for 2017, fluctuating 0.5%, to an ultimate rate of

4.60% as of 2022 and later years

Retirees' share of benefit-related costs

Retirees are responsible for a portion of premium

rates not covered by the City.

The actuarial assumptions used in the valuation were based on the results of an actuarial experience study that was performed for the five-year period ending June 30, 2012.

Discount Rate

The discount rate used to measure the total OPEB liability was 3.51% and 3.87% for the years ending June 30, 2019 and 2018, respectively.

Since the OPEB plan is not funded, the selection of the discount rate is consistent with the GASB 75 standards linking the discount rate to the 20-year AA municipal bond index for unfunded OPEB plans. The discount rate used for the valuation is equal to the published Bond Buyer general obligation 20-year-Bond Municipal Index effective as of June 30, 2019 and 2018.

Total OPEB liability

The Fund's total OPEB liability of \$112,007 was measured as of June 30, 2019 and was determined by an actuarial valuation as of June 30, 2017.

Changes in the Total OPEB Liability

Detailed information about the changes in total OPEB liability is available in the separately issued City of Burlington, Vermont's Comprehensive Annual Financial Report.

Sensitivity of the Total OPEB Liability to Changes in the Discount Rate

The following presents the total OPEB liability, as well as what the total OPEB liability would be if it were calculated using a discount rate that is one percentage-point lower or one percentage-point higher than the current discount rate:

	1% Decrease		1% Increase
	in Discount	Current	in Discount
	Rate	Discount Rate	Rate
June 30, 2019 June 30, 2018	\$125,747 \$117,248	\$112,007 \$104,692	\$100,546 \$94,188

Sensitivity of the Total OPEB Liability to Changes in the Healthcare Cost Trend Rates

The following presents the total OPEB liability, as well as what the total OPEB liability would be if it were calculated using healthcare cost trend rates that are one percentage-point lower or one percentage-point higher than the current healthcare cost trend rates:

	Healthcare						
		Cost					
	1% Decrease	Trend Rates	1% Increase				
June 30, 2019	\$103,077	\$112,007	\$122,613				
June 30, 2018	\$97,028	\$104,692	\$113,726				

OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

For the years ending June 30, 2019 and 2018, the Fund recognized an OPEB expense of \$8,632 and \$199, respectively. The remaining amounts reported as deferred inflows of resources and deferred outflows related to OPEB will be recognized in OPEB expense over the next 6 years.

Further disclosures about the OPEB Plan are included in the City of Burlington, Vermont's financial statements.

14. <u>DEFERRED COMPENSATION PLAN</u>

The Fund offers its employees a deferred compensation plan administered through the City in accordance with Section 457 of the Internal Revenue Code (IRC). The plan permits employees to defer a portion of their salary until future years. The deferred compensation is not available to the employees until termination, retirement, death, or for "unforeseeable emergency" as defined by IRS guidelines. The assets of the plan are not included in the accompanying financial statements.

15. RELATED PARTY TRANSACTIONS

It is the City's policy to charge or pay interest based on outstanding balances advanced to or borrowed from the municipal funds of the City. The interest rate is based on the average interest rate which would have been earned in the City's sweep account. Total interfund interest received/(paid), net, during 2019 and 2018 was \$145 and \$39, respectively.

The City Clerk/Treasurer's office charges all departments for administration and risk management fees. The City Council approves, through the budget process, the annual assessments. For the years ending June 30, 2019 and 2018, administrative and risk management fees paid to the City General Fund was \$429,667 and \$398,305, respectively.

The Fund contracted with other City departments to provide services such as security from the Police Department at a fee of \$1,164,400 and \$1,146,500 for fiscal years 2019 and 2018, respectively.

16. LEASES

The Fund leases office, building and ground space to various Airport related businesses, including airlines, car rental companies, food and gift concessions, governmental agencies and others. The lease rates vary and are computed based upon square footage, percentages of gross revenues and combinations of the two. The leases expire at varying dates through 2033.

Lease revenue for the years ending June 30, 2019 and 2018 was approximately \$8,900,000 and \$8,508,000, respectively. Future lease revenue estimated to be received in each of the next five fiscal years under these agreements are as follows:

2020	\$ 8,815,000
2021	\$ 8,900,000
2022	\$ 8,990,000
2023	\$ 9,080,000
2024	\$ 9,170,000

17. COMMITMENTS AND CONTINGENCIES

The following include outstanding legal issues:

Mansfield Heliflight, Inc. v. City of Burlington, Vermont

On or around July 29, 2014, Mansfield Heliflight, Inc. ("Mansfield") filed a complaint with the Federal Aviation Administration against the City pursuant to 14 CFR Part 16. Mansfield's complaint alleged that the City had prevented Mansfield from becoming a fixed-base operator at BTV and that, in doing so, the City had granted an exclusive right to a Heritage Aviation, Inc., in violation of federal law. The City contested the allegations vigorously. On September 5, 2017, the FAA issued a Director's Determination dismissing the complaint, and on June 26, 2018, the FAA issued a Final Agency Decision affirming the Director's Determination. Mansfield appealed the Final Agency Decision to the U.S. Court of Appeals, but on January 2, 2019, the court dismissed the appeal for failure to file an opening brief.

Other Claims

A claim has been filed with the Vermont Attorney General's Office and the EEOC by a former employee alleging discrimination on the basis of age and sex. The employee's position was among those eliminated as part of a reorganization, and the employee was not hired for two new positions. The Attorney General's Office is conducting an investigation, and no specific relief has yet been requested.

In the case of Roberts v. City of Burlington, filed in the Vermont Superior Court, the plaintiff asserted she suffered injuries from a slip and fall in the airport parking garage in 2015. The case was settled by the City's insurance carrier and dismissed in February 2019.

Other claims are below the level of materiality and are expected to be covered by the City's insurance.

<u>Grants</u> - Amounts received or receivable from grantor agencies, including possible grant assurance violations at the Fund, are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount of expenditures which may be disallowed

by the grantor cannot be determined at this time, although the Fund expects such amounts, if any, to be immaterial.

Construction Commitments – The Airport has a number of ongoing Airport Improvement Program (AIP) projects for construction and land acquisition, as well as several Passenger Facility Program (PFC) projects for terminal improvements that are funded from restricted assets. AIP projects include taxiway and apron reconstruction, Master Plan and Noise Compatibility Program planning grants, and building demolition related to previously acquired property and land acquisition. The PFC projects include energy projects, cargo apron reconstruction, escalator and baggage carousel projects and related work.

18. RISK MANAGEMENT

A. Insurance

The Fund is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; injuries to employee; and natural disasters. The Fund manages these risks through a combination of commercial insurance packages and through the City's risk management program.

The City carries commercial insurance to cover its property, casualty and general liability risks. Commercial property insurance, inland marine and employment practices insurance coverage is provided by Travelers and is offered on a guaranteed cost basis with a deductible of \$50,000. The City has a large-deductible worker's compensation plan with Travelers Indemnity Company.

The Fund also carries Airport Owners and Operators General Liability insurance with the following limits:

Completed Operations Aggregate	\$100 million
Personal Injury and Advertising Injury Aggregate	\$50 million
Malpractice Aggregate	\$50 million
Each occurrence limit	\$100 million
Fire Damage – any one fire	\$500,000
Medical Expenses – any one person	\$10,000
Hangarkeepers Limit – any one aircraft	\$100 million
Hangarkeepers Limit – any one occurrence	\$100 million

For Health and Dental insurance, the City self-insures with appropriate stop-loss coverage in place to cover large claims. The stop-loss limits are as follows:

Health insurance	\$130,000 per occurrence with no stop loss coverage
Dental insurance	The benefit from this coverage cannot exceed \$1,500 per
	participant

All of the City's self-insurance programs are administered by a third-party administrator, which processes and pays the claims and then bills the City for the amount of the total claims paid.

The costs associated with these self-insurance plans are budgeted in the City's General Fund and allocated to the Fund based on the following:

Type Allocation Method

Worker's compensation 50% Experience and 50% Exposure

Health Number of employees and levels of coverage Dental Actual claims and administrative fees paid

Liability Adjusted operating budgets
Property Insured value of city structures

The City has elected to pay actual unemployment claims instead of enrolling in an unemployment insurance program. There were no claims 2019.

B. Factors Affecting the Airline Industry

The City's ability to derive Revenues from its operation of the Airport depends upon many factors, many of which are not subject to the control of the City. Revenues may be affected by the ability of the Signatory Airlines, individually and collectively, to meet their respective obligations under the Airport Agreements. The financial results of the airline industry have been subject to substantial volatility since deregulation of the airline industry in 1978. Recent years of airline mergers, takeovers, asset transfers and bankruptcies have resulted, and may continue to result, in a consolidation of the industry. The impact of further consolidation within the U.S. airline industry cannot be predicted at this time. Historically, the airline industry's results have correlated with the performance of the economy. Regarding recent financial performance, the Airlines have experienced their greatest profitable years, following several years of positive net revenues. The projections and outlook for 2020 remain positive. The Airlines have experienced significant growth in enplanements as well as revenues from changes in their fee structures.

The City's ability to generate Net Revenues and PFCs depends on sufficient levels of aviation activity and passenger traffic at the Airport. The achievement of increased passenger traffic will depend partly on the profitability of the airline industry and the ability of individual airlines to provide sufficient capacity to meet demand. The airline industry has been adding seats and experiencing significant enplanement growth with growth in recent years.

The City's ability to derive Net Revenues from its operation of the Airport depends upon many factors which affect the airlines' operations at the Airport, many of which are not subject to the control of the City, including the economy, domestic and international affairs, air transportation disruptions, the threat of terrorism and international conflict, health crises, cost structure of the airlines, including the cost of aviation fuel, and labor issues. The City cannot assess the impact that these factors will have on the airline industry and, in turn, on the Net Revenues.

In addition, many factors have combined to create structural changes in the travel market that have altered consumer travel patterns. As a result of increased security protocols from

the Department of Homeland Security, the Transportation Security Administration has mandated various security measures that have resulted in security taxes and fees and potentially longer passenger processing and wait times at airports. Both add to the costs of air travel and make air travel less attractive to consumers relative to ground transportation, especially to short-haul destinations. Additionally, consumers have become more price sensitive. Efforts of airlines to stimulate traffic by heavily discounting fares have changed consumer expectations regarding airfares with the introduction of Ultra-Low-Cost Carriers (ULCC). Consumers have come to expect extraordinary low fares from ULCC operators (Spirit, Allegiant, etc.). In addition, the availability of fully transparent price information on the Internet now allows quick and easy comparison shopping, which has changed consumer purchasing habits. This has made pricing and marketing even more competitive in the U.S. airline industry. Smaller corporate travel budgets, combined with the higher costs of travel, have made business customers more amenable to communications substitutes such as tele- and video-conferencing.

Faced with the growth of lower-cost airlines and evolving business technology, legacy airlines (United, Delta, and American) have been forced to change their business practices, including reducing or eliminating service on unprofitable routes, reducing their workforces, implementing pay cuts, reducing fares to compete with low-cost carriers, deferring aircraft deliveries and streamlining operations.

The aviation industry is cyclical and subject to intense competition and variable demand. Further, airline debt levels remain high, many airlines have large unfunded pension obligations and many airlines have an aging aircraft fleet and/or aging computer systems. The airlines are vulnerable to fuel price spikes, labor activity, recession and external shocks (such as terrorism, pandemics, military conflicts and natural disasters). As a result, financial performance can fluctuate dramatically from one reporting period to the next, however, airlines have recently shown record profitability. Typically, at small and non-hub airports, airlines serve these markets with smaller regional airline affiliates. These are typically flown with smaller aircraft with lower paying pilots. Burlington International Airport has seen differences in this trend with introduction of legacy carrier mainline (larger) aircraft serving multiple markets. The Airport, through on-going communication with airline partners, have also been made aware of legacy carriers liquidating the smaller aircraft in their fleets.

The City makes no representation with respect to the continued viability of any of the carriers serving the Airport, airline service patterns, or the impact of any airline failures on the Net Revenues and PFC or CFC collections. Additionally, no assurance can be given that adverse or catastrophic events will not happen in the future.

19. MAJOR CUSTOMERS

A significant portion of the Fund's earnings and revenues are directly or indirectly attributed to the activity of a few major airlines.

The Fund's earnings and revenues could be materially and adversely affected should these major airlines discontinue operations and should the Fund be unable to replace the airline with similar

activity. The level of operations is determined based upon the relative share of enplaned passengers. The following represents major concentrations and their respective airline passenger shares:

	<u>2019</u>	<u>2018</u>
United	34%	32%
American	28%	31%
Delta	25%	23%
Jet Blue	13%	14%
Frontier	1%	0%

CITY OF BURLINGTON, VERMONT BURLINGTON AIRPORT

SCHEDULE OF PROPORTIONATE SHARE (GASB 68) OF THE NET PENSION LIABILITY

REQUIRED SUPPLEMENTARY INFORMATION

JUNE 30, 2019 (Unaudited)

Burlington Employee's Retirement System

				1 7	,	
Fiscal <u>Year</u>	Measurement <u>Date</u>	Proportion of the Net Pension <u>Liability</u>	Proportionate Share of the Net Pension <u>Liability</u>		Proportionate Share of the Net Pension Liability as a Percentage of Covered Payroll	Plan Fiduciary Net Position Percentage of the Total Pension Liability
June 30, 2019	June 30, 2018	2.14%	\$1,623,323	\$ 2,375,629	68.33%	71%
June 30, 2018	June 30, 2017	1.87%	\$1,630,284	\$ 1,899,810	85.81%	67%
June 30, 2017	June 30, 2016	2.95%	\$2,631,042	\$ 1,795,630	146.52%	64%
June 30, 2016	June 30, 2015	3.18%	\$2,169,468	\$ 1,664,402	130.35%	70%
June 30, 2015	June 30, 2014	2.38%	\$1,278,506	\$ 1,642,817	77.82%	75%

Schedules are intended to show information for 10 years. Additional years will be displayed as they become available.

See Independent Auditors' Report.

CITY OF BURLINGTON, VERMONT BURLINGTON AIRPORT

SCHEDULE OF PENSION CONTRIBUTIONS (GASB 68) REQUIRED SUPPLEMENTARY INFORMATION JUNE 30, 2019 (Unaudited)

Burlington Employee's Retirement System

			Contributions in Relation to the			
		Contractually	Contractually	Contribution		Contributions as
Fiscal	Measurement	Required	Required	Deficiency	Covered	a Percentage of
<u>Year</u>	<u>Date</u>	Contribution	Contribution	(Excess)	<u>Payroll</u>	Covered Payroll
June 30, 2019	June 30, 2018	\$ 216,312	\$ (216,312)	\$ -	\$ 2,538,239	9%
June 30, 2018	June 30, 2017	\$ 203,967	\$ (203,967)	\$ -	\$ 2,375,629	9%
June 30, 2017	June 30, 2016	\$ 254,514	\$ (254,514)	\$ -	\$ 1,899,810	13%
June 30, 2016	June 30, 2015	\$ 270,003	\$ (270,003)	\$ -	\$ 1,795,630	15%
June 30, 2015	June 30, 2014	\$ 281,375	\$ (281,375)	\$ -	\$ 1,664,402	17%

Schedules are intended to show information for 10 years. Additional years will be displayed as they become available.

See Independent Auditors' Report.

CITY OF BURLINGTON, VERMONT BURLINGTON AIRPORT

SCHEDULE OF PROPORTIONATE SHARE OF NET OPEB LIABILITY (GASB 75) REQUIRED SUPPLEMENTARY INFORMATION

(Unaudited)

		Proportion of the Net	Proportionate Share of the
Fiscal Year	Measurement Date	OPEB Liability	Net OPEB Liability
June 30, 2019	June 30, 2019	2.0995%	\$112,007
June 30, 2018	June 30, 2018	2.0995%	\$104,692

Schedules are intended to show information for 10 years. Additional years will be displayed as they become available.

See Independent Auditors' Report.



REPORT ON COMPLIANCE WITH REQUIREMENTS OF THE PASSENGER FACILITY CHARGE PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH THE PASSENGER FACILITY CHARGE AUDIT GUIDE FOR PUBLIC AGENCIES

102 Perimeter Road Nashua, NH 03063 (603)882-1111 melansonheath.com

Additional Offices: Andover, MA Greenfield, MA Manchester, NH Ellsworth, ME

Independent Auditors' Report

To the Honorable Mayor and City Council City of Burlington, Vermont

Report on Compliance for the Passenger Facility Charge Program

We have audited the Burlington International Airport, an enterprise fund of the City of Burlington, Vermont (the Fund), for compliance with the types of compliance requirements described in the *Passenger Facility Charge Audit Guide for Public Agencies (the Guide) issued by the Federal Aviation Administration, applicable to its passenger facility charge program* that could have a direct and material effect on the Airport's passenger facility charge program for the year ended June 30, 2019. Our responsibility is to express an opinion the Fund's compliance based on our audit procedures.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to the Passenger Facility Charges Program.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for the Fund's passenger facility charge program based on our audit of the types of compliance requirements referred to above.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the Guide. Those standards and the Guide require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on the passenger facility charges program occurred. An audit includes examining, on a test basis, evidence about the Fund's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance with the Fund's Passenger Facility Charges Program. However, our audit does not provide a legal determination of the Fund's compliance.

Opinion on Passenger Facility Charge Program

In our opinion, the City complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on the Passenger Facility Charge program for the year ended June 30, 2019.

Report on Internal Control Over Compliance

Management of the Fund is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Fund's internal control over compliance with the types of requirements that could have a direct and material effect on the Passenger Facility Charge program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the Passenger Facility Charge program and to test and report on internal control over compliance in accordance with the Guide, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Fund's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Purpose of this Report

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the *Passenger Facility Charge Audit Guide for Public Agencies*. Accordingly, this report is not suitable for any other purpose.

Report on Schedule of Revenues and Expenditures of Passenger Facility Charges

We have audited the financial statements of the Burlington International Airport, the enterprise fund of the City of Burlington, Vermont (the Fund) as of and for the year ended June 30, 2019, and

have issued our report thereon dated November 22, 2019, which contained an unmodified opinion on those financial statements. Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Fund's basic financial statements. The accompanying schedule of revenues and expenditures of passenger facility charges is presented for purposes of additional analysis as required by the *Passenger Facility Charge Audit Guide for Public Agencies* and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of passenger facility charges is fairly stated in all material respects in relation to the basic financial statements as a whole.

November 22, 2019

Melanson Heath

CITY OF BURLINGTON, VERMONT SCHEDULE OF PASSENGER FACILITY CHARGES COLLECTED AND EXPENDED FOR THE YEAR ENDED JUNE 30, 2019

Cash balance - July 1, 2018	\$ 5,417,600
Receipts	
Passenger facility charges collected	2,734,669
Interest earnings	7,884
Total receipts	2,742,553
Disbursements	
Project No. 96-01-I-00-BTV	436,424
Project No. 00-03-C-00-BTV	56,770
Project No. 10-04-C-00-BTV	488,030
Project No. 11-05-C-00-BTV	108,494
Project No. 13-06-C-00-BTV	8,322
Total disbursements	1,098,040
Increase in cash balance	1,644,513
Cash balance - June 30, 2019	\$ 7,062,113

See Note 11 for reconciliation of above cash to the restricted accounts presented in the financial statements.

BURLINGTON INTERNATIONAL AIRPORT

Schedule of Findings and Questioned Costs For the Year Ended June 30, 2019

I.	Summary of Auditor's Results	
	Financial Statements	
	Type of auditors' report issued: unmodified	
	Internal Control over Financial Reporting:	
	• Material weaknesses identified?	Yes No
	• Significant deficiencies identified that are not considered to be material weaknesses?	Yes <u>✓</u> None reported
	Noncompliance material to financial statements noted?	Yes No
	Passenger Facility Charges Program	
	Internal Control over the Programs:	
	• Material weaknesses identified?	Yes No
	• Significant deficiencies identified that are not considered to be material weaknesses?	Yes ✓ None reported
	Type of auditors' report issued on compliance for the Programs:	unmodified
	 Any audit findings disclosed that are required to be reported in accordance with Passenger Facility Charges Audit Guide for Public Agencies? 	Yes <u>✓</u> No
II.	Financial Statement Findings	
	None reported.	
III.	Findings and Questioned Costs for the Program	
	None reported.	