

MEMO

Date: February 14, 2023
To: Parks Commission
From: Cindi Wight, Director
Erin Moreau, Waterfront Superintendent & Harbormaster
Subject: Marina fees

Recommendations to Parks Commission:

Approve the 2022 fees for slips and moorings at Perkins Pier and the Community Boathouse.

OVERVIEW

All slip and mooring fees require approval annually from the Parks Commission and the City Council.

COST Recovery Goals related to Marinas

Category – Enterprise
Our cost recovery goals for Enterprise range from 100-150%

Enterprise categories have a commercial service or contract, similar to a private operation and include specialized services. Generally more tourist-focused.

The cost recovery *Enterprise* category requires the least subsidy from the taxpayers because it serves a unique group of users. The activity (motor and sail boating) is not open to all community members. Our enterprise groups (marina and campground) cover approximately 150% of expenses. It includes indirect costs but not capital expenses, typically covered through bonds or Penny for Parks (small projects).

Fee Changes

We changed the mooring rate and added the Commercial rate to the approved list of fees as we had inadvertently left that out in the 2022 approvals.

Commercial rates at the marina fall into two categories:

- 1) Use of existing slips
- 2) Dedicated section

We currently have three commercial companies that use existing slips, Whistling Man Schooner, Waterfront Dive Center and Let's Go Sailing. We have one boat, Spirit of Ethan Allen, in a dedicated section.



Description	Current	New Price
Daily Transient docking after one hour	\$5.00/hr	No change
Overnight Slips	\$2.25/ft.	No change
Transient moorings after 5:00pm	\$1.25/ft.	No change
Boathouse Dock Resident	\$97/ft./dock	No change
Boathouse Dock Non-Resident	\$112/ft./dock	No change
Perkins Pier Dock Resident	\$77/ft./dock	No change
Perkins Pier Dock Non-Resident	\$89/ft./dock	No change
Mooring Rates Resident	\$51/ft.	No change
Mooring Rates Non-Resident	\$59/ft.	No change
Boater Waiting List	\$25/year	No change
Monthly Slip	\$30/ft	No change
Monthly Mooring	\$20/ft	\$23/Ft
Commercial Slip Rates for existing slips	non-resident plus 20%	No change
Commercial Rate for dedicated areas (Spirit)	2022 - 5% of gross (leased contract)	2023 - 5.25% of gross (leased contract)

Long term challenges

The City relies heavily on the revenue from the marina to cover city expenses. The recent bond vote will support dredging a portion of the high sediment areas of the marinas and a feasibility study to determine the future outcome of the Boathouse facility. Unfortunately, we have historically relied on the net revenue from the marina to support the general fund budget, which means little capital dollars have been reinvested into our waterfront. The current allocation of approximately \$800,000 of bond dollars is a good start.