

NEALE F. LUNDERVILLE
5 Bluestar Lane
South Burlington, VT 05403
802.734.1956 – neale@lunderville.com

Selected Professional Experience:

BURLINGTON ELECTRIC DEPARTMENT – Burlington, VT

General Manager

March 2015–Present

Interim General Manager

July 2014–March 2015

- Appointed by Mayor Miro Weinberger (D-Burlington) to lead dynamic municipal utility into modern energy revolution. Completed bottom-up strategic transformation to reposition organization for future success, including stabilizing controllable costs to avoid rate impacts. Developed strategic plan with BED staff to support Burlington’s effort to become a net zero energy city. Advanced key energy innovation initiatives, including district energy and programs to promote EVs, e-bikes, and e-buses. Strengthened BED’s core: keeping safety as its #1 value; improving reliability; and empowering employees with education and training.

NG ADVANTAGE LLC – Milton, VT

Chief Executive Officer

April 2012–December 2013

- Co-founded energy company that delivers compressed natural gas to off-pipeline industrial users for both customer savings of 30-50% and significant environmental benefits over other petroleum-based fuels. Unique combination of gas compression technology, large transport cylinders and proprietary just-in-time delivery infrastructure was the first of its kind application in US for large industrial and commercial fuel users.
- Started company with only a parcel of land over a transmission pipeline. Went from initial permit application to groundbreaking in 100 days, followed by first customer deliveries 150 days later.
- Signed \$70 million in customer contracts within 18 months. Worked closely with business partners to raise over \$20 million in debt and equity to finance company growth.

STATE OF VERMONT: AGENCY OF ADMINISTRATION – Montpelier, VT

Irene Recovery Officer

September 2011–January 2012

- Appointed by Gov. Peter Shumlin (D-VT) to oversee the statewide disaster recovery effort in the wake of Tropical Storm Irene, which was the state’s greatest natural disaster in over 80 years. During this intense four-month window, served as the State’s on-the-ground lead for recovery initiatives, including managing relationships and activity between federal (FEMA, EPA, Army Corps of Engineers, Congressional representatives), state (transportation, environmental, and public safety agencies) and local (225 of 251 towns were impacted by Irene) partners.
- Led team of state leaders to craft and implement a six-pronged recovery plan to help survivors, restart businesses, rebuild communities, repair roads and bridges, remedy environmental damage and prepare for future disasters. The plan became the blueprint for the recovery efforts in Vermont.
- Through a coordinated approach, the State reopened all of its 500 miles of closed roads and all but two of its damaged bridges within 120 days after the disaster. *The New York Times* described Vermont’s recovery efforts as “truly impressive.”

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GREEN MOUNTAIN POWER – Colchester, VT

Innovation & Information Leader

February 2011–September 2011 & January 2012–April 2012

- Member of Company's senior leadership with involvement in regulatory matters, power purchasing strategy, and public affairs efforts. Part of core team to develop and implement a strategy to acquire a larger, publically traded electric utility; the Company's strategy was successful and the utilities merged in 2012 following regulatory approval.
- Executive management of Company's *Smart Power* initiative, including conversion of internal systems, development of customer interfaces, and design of public education campaign about smart grid technology.

STATE OF VERMONT: AGENCY OF ADMINISTRATION – Montpelier, VT

Secretary of Administration

August 2008–January 2011

- Served as chief Cabinet officer for Gov. James Douglas (R-VT) responsible for operations and oversight of state government for fiscal and policy matters. Lead executive for managing \$4.7 billion state budget.
- Secretary of 800-employee Agency of Administration responsible for the Departments of Finance & Management, Taxes, Human Resources, Buildings & General Services, Libraries, Information & Innovation, and the Chief Technology Office, as well as Stimulus fund management and other key executive initiatives.
- Administration leader responsible for turning anticipated state budget shortfalls of more than 10% per year into balanced budgets. Led team to prepare, submit and defend two full-year state budgets and numerous rescissions. Worked closely with Democratically-controlled Legislature to resolve budget challenges in one of the most difficult economic environments since the Great Depression.
- For state fiscal year 2011, negotiated pro-jobs tax cuts for Vermont businesses when many states increased taxes or depleted reserves to cover shortfalls.
- Worked closely with the State Treasurer to preserve Vermont's best in New England Aaa/AAA bond rating (Moody's/Fitch). Oversaw continuous improvements to State's financial operations. Led Administration effort to advance necessary pension reforms.
- Served as chief spokesperson for the Governor on fiscal and labor matters. Worked with Governor's Senior Staff to develop and draft executive initiatives.

STATE OF VERMONT: AGENCY OF TRANSPORTATION – Montpelier, VT

Secretary of Transportation

August 2006–August 2008

- Led \$420M, 1300-employee agency responsible for the State's transportation infrastructure with an emphasis on road, bridge and culvert construction, repair and maintenance. Also responsible for the Department of Motor Vehicles.
- Realigned state transportation priorities with the *Road to Affordability* – a successful initiative that focused limited dollars on aging infrastructure and cost-effective preventative maintenance. Despite declining revenues, prepared budgets by extensively utilizing asset management systems to prioritize critical projects. Worked with executive team, agency staff, external stakeholders and a bi-partisan group of legislators to transform the state transportation budget into a robust construction plan. This approach remains the standard for state transportation budgets.
- Spent significant time in the field listening to frontline maintenance workers, riding in plow trucks and inspecting ongoing projects. Frequently met with municipal officials regarding projects and concerns. Used local media and editorial boards to effectively communicate agency initiatives.

STATE OF VERMONT: EXECUTIVE OFFICE OF GOVERNOR JAMES H. DOUGLAS – Montpelier, VT
Secretary of Civil and Military Affairs – Key advisor to Governor Douglas and member of Senior Staff.

January 2003–June 2004 & November 2004–May 2006

Director of Communications (*Transition Office*)

November 2002–January 2003

DOUGLAS FOR GOVERNOR – Montpelier, VT & Burlington, VT

Chairman & Chief Spokesperson – Managed campaign operations for two successful elections.

June 2004–November 2004

Campaign Manager

January 2002–November 2002

Education:

American University – Washington, DC

August 1992–May 1996

Bachelor of Arts – Political Science, Economics (Minor)

Kinsman-Hurst Graduation Award for Outstanding Scholarship and Leadership

Member, National Political Science Honor Society

Mt. Mansfield Union High School – Jericho, VT

September 1988–June 1992

National Honor Society; Graduation Award for Social Studies Achievement

Community & Board Service:

~ Governor's Government Modernization and
Efficiency Team (GMET)
Appointed 2017

~ Vermont Journalism Trust
Board of Directors
Elected 2014

~ Preservation Trust of Vermont
President, Board of Directors
Elected 2011

~ Vermont Electric Power Company
Board of Directors
Elected 2014

~ Champlain College
Board of Trustees
Elected 2013

~ BTV Ignite
Board of Directors
Appointed 2015

Awards & Recognition:

~ American University
2012 Alumni Achievement Award

~ Associated General Contractors of Vermont
2011 Tropical Storm Irene Recovery Leadership Award

~ Vermont Republican Party
2008 Richard A. Snelling Award