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2 **Resolution Relating to**

RESOLUTION

Sponsor(s): Councilors Keogh,
Wright, Paul, Mulvaney-Stanak: Bd. of Finance

Introduced: 09/12/11

Referred to: _____

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7 CREATION OF REGULAR FULL TIME BURLINGTON TELECOM
8 RESIDENTIAL SALES MANAGER

Action: _____

Date: _____

Signed by Mayor: _____

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12 **CITY OF BURLINGTON**

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14 In the year Two Thousand Eleven.....
15 Resolved by the City Council of the City of Burlington, as follows:

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17 That WHEREAS, the consulting firm of Dorman and Fawcett has recommended the
18 consolidation of residential sales, service, and marketing under one position within Burlington
19 Telecom; and

20 WHEREAS, the current contractor performing the role of Sales and Marketing Manager
21 must shorten and curtail its role with Burlington Telecom; and

22 WHEREAS, the consulting firm of Dorman and Fawcett recommends the creation of a
23 regular full time Residential Sales Manager position at Burlington Telecom; and

24 WHEREAS, this position will be a consolidation of the residential sales, service and
25 marketing positions; and

26 WHEREAS, the Human Resources Director has used a combination of the Winters
27 Classification Plan and the Willis Classification Plan to determine a recommended pay scale for
28 this position; and

29 WHEREAS, this request has been approved by the Human Resources Director and
30 Finance Board;

31 NOW, THEREFORE, BE IT RESOLVED that the creation of a classified, regular, full-
32 time position of Residential Sales Manager for Burlington Telecom is approved and shall be
33 placed at a level 10 within the Burlington Telecom Salary Table.