

EXTENDING CONTRACT FOR SERVICE INSTALLATION
AND REPAIR WORK FROM EUSTIS CABLE ENTERPRISES, Ltd.

In the year Two Thousand Ten.....

Resolved by the City Council of the City of Burlington, as follows:

That WHEREAS, the City of Burlington (“City”) owns, operates and does business as Burlington Telecom providing telecommunication, cable television service and internet service; and

WHEREAS, in 2006 and 2007 Burlington Telecom conducted a competitive bidding process to solicit contractors to conduct service installation and repair work for customers throughout the City of Burlington; and

WHEREAS, in 2006 and 2007 Burlington Telecom selected the contractor, Eustis Cable Enterprises, Ltd., the most qualified bidder, to perform the service installation and repair work for Burlington Telecom; and

WHEREAS, Burlington Telecom and customers have expressed overwhelming satisfaction with the quality of service installation and repair work conducted by Eustis Cable Enterprises; and

WHEREAS, Burlington Telecom feels that re-bidding this contract at this time will jeopardize the current rates and the integrity of our current installation methods and is recommending to the City Council, the award of a contract extension and is requesting the authorization to execute a one (1) year contract extension with Eustis Cable Enterprises, Ltd., for the installation and repair of services to individual customers throughout the City of Burlington; and

36 EXTENDING CONTRACT FOR SERVICE
37 INSTALLATION AND REPAIR WORK FROM EUSTIS
38 CABLE ENTERPRISES, Ltd.
39

40 WHEREAS, the cost of this contract is dependent on the number and timing of
41 connecting customers, Burlington Telecom expects to expend approximately \$338,000 on
42 installation and repair work with Eustis Cable for the next year;

43 WHEREAS, on August 9, 2010 the Board of Finance reviewed and approved entering
44 into a contract with Eustis Cable Enterprises, Ltd. as presented;

45 NOW, THEREFORE, BE IT RESOLVED that the City Council accepts the
46 recommendation of Burlington Telecom, and authorizes the Chief Administrative Officer to
47 execute a one (1) year extension to the previous contract with Eustis Cable Enterprises, Ltd.,
48 subject to the final review and approval by the City Attorney.