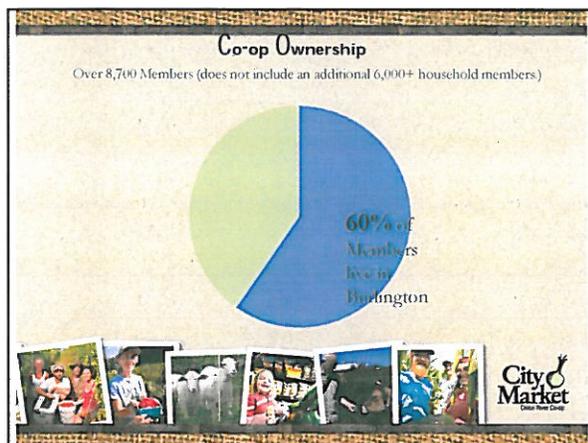
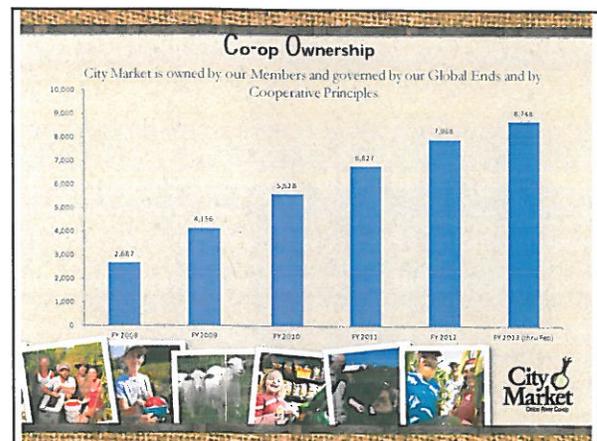


### Why Are We Presenting?

- City Market owns our building and the City owns the land and leases it to us.
- We have a land lease agreement called the "Supermarket Principles."

### Supermarket Principles highlights

- City Market will meet the needs of low-to-moderate income, disabled, and elderly residents.
- City Market will support local agriculture and Vermont products.



### Co-op Employees

- 205 Total Employees
- 83% Full Time
- 17% Part Time
- Over 65% live in Burlington

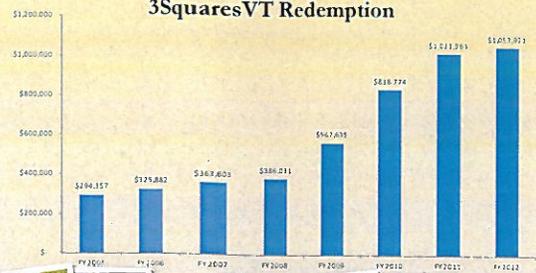
### Co-op Employees

- Lavable Wage after one year
- Employee profit sharing averaged over \$740 per employee in FY 2012
- Free bus passes to commute to work & bicycle commuter benefits
- 15% store discount
- 4 weeks paid time off; 6 weeks after 4 years
- 100% premium paid health insurance for all individual FT employees (> 35 hours) after 3 months
  - If PT (over 20 hours), Co-op pays 75%
  - 83% of our employees are FT
- 100% match of 401(k) contributions up to 6%




### Supporting Community.

#### 3SquaresVT Redemption

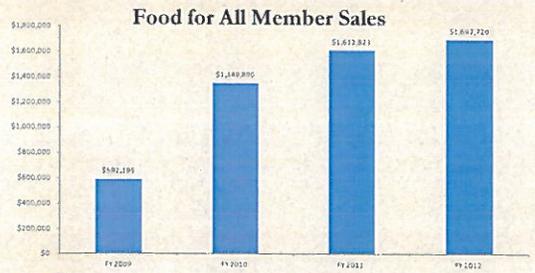


Fiscal Year	Amount
FY 2010	\$294,357
FY 2011	\$275,882
FY 2012	\$363,603
FY 2013	\$386,231
FY 2014	\$467,435
FY 2015	\$818,774
FY 2016	\$1,013,913
FY 2017	\$1,097,351




### Supporting Community.

#### Food for All Member Sales



Fiscal Year	Amount
FY 2009	\$592,199
FY 2010	\$1,149,890
FY 2011	\$1,612,821
FY 2012	\$1,647,710




### Supporting Community.

#### Chittenden Emergency Food Shelf

Donate \$90,000 by 2011 (per our lease).  
We paid off this lease obligation two years ago and continue support with Co-op and customer contributions.

**City Market & Customer Donations:**

FY 2010	\$56,046
FY 2011	\$53,781
FY 2012	\$52,212
FY 2013 (est)	\$59,500




### Supporting Community.

#### Annual COTS Tree Sale

December 2012 Total Donation > \$79,575

"This wonderful event that benefits COTS raises much needed money for services, heightens awareness about those who are homeless or at risk of becoming homeless -- and has become a wonderful tradition for so many people in our community."  
Rita Markley, Executive Director, COTS





### Supporting Local Agriculture

- Supermarket Principles call for 1,000 VT products
- As of December 2012, we offered over 2,000 VT products
- The Co-op sells over \$11 million in VT products each year (33% of sales)
- The multiplier effect for agriculture (2.5) is one of the highest of any sector of the economy





### Supporting Burlington

Taxes and Fees Paid

- FY 2010 \$424,626
- FY 2011 \$434,411
- FY 2012 \$463,258



### Supporting the Local Economy: Patronage Refund

	FY 2009	FY 2010	FY 2011	FY 2012
Total Patronage Refund	\$267,962	\$390,586	\$610,652	\$643,469
Number of Checks	3,536	4,856	6,230	7,689



Thank you  
for your continued support!

Questions?

