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**AUTHORIZATION FOR AMENDED TERMS OF  
CONTRACT FOR FOOD AND BEVERAGE  
CONCESSION SERVICES AT  
BURLINGTON INTERNATIONAL AIRPORT**

In the year Two Thousand Twelve.....

Resolved by the City Council of the City of Burlington, as follows:

That WHEREAS, the City of Burlington (“City”) owns and operates the Burlington International Airport in South Burlington, Vermont (“Airport”); and

WHEREAS, The Interim Director of Aviation has determined that the provision of Food and Beverage Concession services at the Airport will be in the best interest of the City, the traveling public and public airport purposes; and

WHEREAS, on June 18, 2012, this body, upon the June 11, 2012 approval of the Board of Finance, authorized the then Interim Director of Aviation Robert McEwing to negotiate and execute a contract for food and beverage services at the Airport, with a business known as The Skinny Pancake, for a period of five (5) years (“Agreement”); and

WHEREAS, since this body’s June 18, 2012 authorization, the parties’ negotiations have resulted in certain terms of the Agreement being changed, including but not limited to the addition of renewal provisions allowing for a potentially effective overall term of fifteen (15) years (“Amended Agreement”),

NOW THEREFORE BE IT RESOLVED that upon the September 24, 2012 approval of the Board of Finance and this body, the Honorable Mayor Miro Weinberger, on behalf of the City, is authorized to negotiate and execute the Amended Agreement and any documents necessary to facilitate the Amended Agreement, subject to any applicable City Purchasing

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**AUTHORIZATION FOR AMENDED TERMS OF  
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Procedure and to prior review by the Chief Administrative Officer and the City Attorney, as appropriate.

NAME/PURPOSE OF CONTRACTS:	Food and Beverage Concession
ADMINISTRATING DEPARTMENT:	Airport
CONTRACT AMOUNTS:	Per Agreement
CONTRACT TERM:	Fifteen Years Effective January 1, 2013
DESIGNATION OF FUNDS:	
FISCAL YEAR:	2012
ACCOUNT NAME:	Terminal concessions
ACCOUNT NUMBER:	400.35.430.4455

200020-198 ; Resolution – Renewed “Skinny Pancake” Concession



## BURLINGTON INTERNATIONAL AIRPORT

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### MEMO

**TO:** Finance Board  
**FROM:** Burlington International Airport  
**DATE:** September 12, 2012  
**SUBJ:** Approve A Change in Contract Terms for The Skinny Pancake Lease Agreement

The Burlington Airport seeks Finance Board and City Council approval of a change in the terms of the Skinny Pancake food services agreement at the Airport.

On June 11, 2012, the Finance Board approved a food services contract with The Skinny Pancake for services at the Airport for a five year contract duration. This request and approval was based on terms presented in the Airports' Request for Proposals for same. Subsequently, and based on capital investment by The Skinny Pancake, the Airport negotiated a new term of one five (5) year period and two five (5) year extensions, for a total of fifteen (15) years.

A fifteen (15) year term is essential to the financing and appropriate for amortization of that level of investment.

Thank you.

1200 Airport Drive, #1  
South Burlington, Vermont 05403

Phone: (802) 863-2874 (TTY)  
Fax: (802) 863-7947  
[www.btv.aero](http://www.btv.aero)